



Driver Staffing Service

Background

- A trucking staffing company which provides drivers for clients for daily or longer-term routes. In addition, transitional services are provided, when criteria is met.
- Three primary service lines: 1) Supplemental Driver, 2) Core Driver, 3) Transition Solution.
- Customers have the operating authority with DOT. As such the customers are liable for all equipment, freight, etc.
- The company provides workers comp insurance for ALL employees through an Employer of Record (EOR) agreement.
- The company has a safety and compliance team member on staff. They ensure all DOT and customer requirements are met.
- They offer a unique recruiting approach for obtaining drivers with tools to provide for the optimization of recruiting efforts and dollars spent.
- The company maintains a data base of 25K drivers and continually updates the contact information for the drivers it contains.
- The company has a long established strong operating model and reputation in the industry.

Owners

- Owners willing to negotiate a period to stay and work to insure a smooth transition as well as train staff for additional locations.

Locations

- Currently operating out of 2 locations with a service area focused East of the Mississippi.

Financials:

- Gross profit margin increase for TTM ending June 2021 of 26%, adjusted EBITDA of 14%
- Revenue of \$8.3M for TTM ending June 2021

For further information regarding this investment opportunity, please contact:

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