

NEW BUSINESS FOR SALE – LISTING #1714

WORLD CLASS AEROSPACE DEFENSE METALS MANUFACTURER BUSINESS & REAL ESTATE FOR SALE



SUMMARY DESCRIPTION

This precision metal manufacturing business, built and grown over the past 30+ years presents an excellent opportunity to purchase a company with a “preferred vendor” status and stellar reputation with the top USA defense contractors. This company, family owned and operated, has provided steady income, and has immediate and significant growth potential. The company is well-known nationally and has been run efficiently and effectively under the current seller. With an excellent equipment inventory (included in price) as well as a \$5M pipeline backlog and real estate that is currently at less than 50% capacity, this company is poised for expansion. The business currently does no advertising, focuses on only one business sector (aerospace defense manufacturing vs. other possible expanding industries like medical device manufacturing) and even turns away excessive work, yet continues to post growing revenues and strong EBIDTA. ISO 9001 2015, ITAR, JCP, SAM Certified. Approximately \$1M current inventory included in the sale.

Business Price: Offers Accepted

Includes fixtures and equipment estimated at \$ 2M and inventory estimated at \$1,000,000 AND \$5M in current pipeline

Real Estate: \$7.2M for an 80K SF Plant, plus 25 acres of undeveloped land close to major cities and clients

Revenues: \$4,400,000

Owner’s Cash Flow: \$968,000

(2021 YE Estimated for both)

SPECIAL POINTS OF INTEREST:

- ❖ Preferred Vendor for major defense contractors
- ❖ \$5M in immediate pipeline
- ❖ Expansion opportunities with physical space available
- ❖ Many awards and certifications

FOR MORE INFORMATION

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GROWTH AND EXPANSION OPPORTUNITIES

Since Covid-19, some businesses have been recognized as “pandemic-proof”, and this is one of them. As long as the U.S. defense budget remains, this company is in an ideal position as a standalone or a platform roll-up. Areas of potential growth, in addition to its strong repeat customer base (30 divisions within one contractor) have not been explored.

FINANCIALS

REVENUES: \$4,400,000 - (Estimated YE2021)

OWNER’S CASH FLOW: \$ 968K - (Estimated YE2021)

EMPLOYEES: 10FT, 1 PT