



# Municipal and Commercial Pump Servicer and Installer

## Background

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- Fluid handling system design, installation, servicing, electronic hooks up, don't do any manufacturing or permitting of work. Most work is upgrades/fixes to existing systems and ongoing servicing
- Repair work can be done on site or at their repair shop
- Service municipal, commercial, and industrial customers, no residential
- Offer 24/7 service, customers can always get a live person
- Represent some of the biggest names in pumps and valves in the industry
- Own exclusive distribution and servicing rights on most of their represented product lines in their area
- Have 20+ years of experience and have built a reputations on quality and timely service
- Can service any system not just ones they have installed or that have their product lines
- Minimal COVID impact

## Owners

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- Owner would like to stay on and help grow the business. Would like to train up other people within the organization or bring on external hires to not be the person on call 24/7 going forward

## Locations

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- Currently operating out of 1 location in the Midwest

## Financials:

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- Adjusted 3 year EBITDA of ~\$1.2M, TTM as of Oct 21 of ~\$1.4M
- 3 year gross profit margin of 50% and TTM as of Oct 21 of 51%

For further information regarding this investment opportunity, please contact:

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