**SUMMARY Full-Service Glass Company In SE with Consistent Earnings** Listing ID: 37807

Based in Middle Tennessee, we offer custom glass work ranging from shower enclosures, dining room tables and mirrors for your home gym, to storefront and glass railing systems for your business. Our team of internal fabricators cut and sculpt glass and mirrors to exact specifications while our installation teams meet the on-site needs of our homeowners, general contractors, and business owners. We separate our business in to four market segments. Retail Direct Sales is our largest segment representing approximately 40% of our revenue, and shower enclosures are our dominant product line therein. We install more shower enclosures than any other glass company in Middle Tennessee. Our second largest segment is New Construction and Remodels. Shower enclosures are the main product line, but we provide all the glass and mirror needs for high-end custom homes. Commercial Services represent about 30 percent of our revenue. We specialize in smaller commercial opportunities of $25,000 to $100,000 with more favorable margins rather than the larger commercial opportunities. Lastly, we offer 13 distinctive patterns of antique mirrors and more than 100 decorative glass patterns to homeowners, cabinet manufacturers and other glass shops via a recently purchased distributor. We have consistently generated $6 Million to $7 Million in net sales and expect revenue and Seller’s Discretionary Earnings in excess of $7 Million and $1.5 Million, respectively, for the year ended December 31, 2021. The asking price excludes working capital and real estate.

**ESSENTIALS REVENUE & EXPENSE GRAPH**

* Asking Price: **$6,000,000.00**
* 42 +/- personnel with Industry Experience.
* 20 Years of Ongoing Business Operations.
* Quality-Products & Detailed Installations!
* State-of-the-art Facility Available to Lease.
* Long-Term Customers!
* Expansion via Referrals & Reputation.
* Strong Regional Presence!