

**Clarke Advisors LLC is acting as the financial advisor for the sale of a Midwestern-based trucking company providing dry bulk transportation services. The Company was founded in 1986 and has grown to 25 trucks. There are a total of 21 drivers, 7 are W-2 and 14 are 1099.**

### Clients

Over the past 30+ years, the Company has cultivated strong, direct relationships with large national brands and international clients.

### Locations, Routes, Lanes

Company routes focus on the Eastern third of the US.

### Industries

Loads are mainly raw materials used in manufacturing and bulk food for livestock. Customers are large national brands and brokered for third party carriers.

### Equipment

Tractors are leased Freightliners and Volvos, trailers are owned Cornhuskers and Timpets.



## Financials:

	2019	2020	2021	2022 Estimated
<b>Revenue</b>	\$ 8,117,991	\$ 8,362,869	\$ 7,230,712	\$ 8,517,872
<b>Net Income</b>	\$ 114,418	\$ 73,435	\$ 124,089	\$ 637,369
<b>EBITDA as a % of Revenue</b>	3.24%	2.96%	3.67%	9.06%
<b>Adjusted EBITDA</b>	\$ 351,482	\$ 339,459	\$ 716,058	\$ 1,201,789

\*2022 Estimated based on January to July 2022 results

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