

Enhanced Virtual Healthcare Application & Service Platform

Reliant Immune Diagnostics was founded on the belief that health care should be affordable and accessible to everyone. To achieve this mission, Reliant's team has built the MDbox Enhanced Virtual Care platform with a suite of integrated applications and devices; including our IP-protected machine vision system used to expand the application of point-of-care diagnostics. Our platform connects patients to our in-house team of medical professionals for virtual and on-site care 24/7/365. We partner with leading consumer brands, pharmacies, labs, and manufacturing companies throughout the US to ensure patients can access care when and where it's most convenient for them.

Financials:

Amount (\$MM)	2020	2021	2022	2023
Revenue	\$1,617	\$4,469	\$4,888	\$19,947
YOY Growth		176%	9%	308%
Gross Profit	XX	\$1,840	\$(2,944)	\$8,774
GP Margin	%	62%	-60%	65%
EBITDA	XX	\$(5,387)	\$(12,932)	\$2,925
EBITDA Margin	%	-182%	-265%	15%
Total Visits		1,000	62,526	798,655

Note: Sold Long Term Care business unit in Q3 2022.

Problem in Virtual Healthcare:

- Lack of Transparency
- Long Wait Times
- Inconvenient
- High Costs
- Customer Volume Issues
- Specialized Segments
- Poor Accessibility
- Poor Tech

Value Proposition:

- End-To-End Patient Care
- On-demand Economics
- POC Diagnostic Tools
- Enhanced Telemedicine
- Streamlined Telemed EMR
- Nationwide Provider Network
- Integrated Triage Tools
- Video Consultation
- Remote Monitoring
- Treatment Plans
- Machine Vision

Company Overview:

Organization Type: Delaware C-corp
Headquarters: Austin, TX
Sales Channel: Direct, RFP, Referrals
Average Engagement: 1+ years
Customer Retention Rate: 90%
Backlog Value: 97% of 2021 revenue & 70% of 2022-2023
Contracted Forecast Reach: present-2023
Pipeline Value: \$100M

Value Add Milestones

2019	Launched MDbox enhanced virtual care software platform and provider network. 50 store pilot with Walmart
2020	Built strong relationships with Cardinal Health, Pioneer Rx, and Hy-Vee First full year of revenue.
2021	Launched Redbox Rx w/ Hy-Vee Launched Awesome Woman 176% revenue growth deploying our enhanced virtual care platform in 43 long-term care facilities
2022	26 patents awarded; 38 patent applications in review 12+ New Pharmacy Partners launched in last 30 days; 85 in the pipeline 38% Avg. MoM growth in visit volume YTD

Investment Required

- **Transaction Type:** Investment
- **Investment Type:** Series B Preferred Stock
- **Total Sought Investment:** \$60MM; \$120MM Pre-Money Valuation
- **Available Ownership Position:** Controlling
- **Transaction Fee:** Paid by Seller

Investment Usage

Particular	% of Funds
Technology & Development	10%
Sales & Marketing	10%
Direct Cost & Labor	30%
General & Admin	50%

