**SUMMARY Niche Computer Business with State-Of-The-Art Facility!** Listing ID: 37874

For 2022, towering sales projections are quadrupling with $18M in Revenues and SDE’s of $4.25M! Situated within Florida, this business distributes components for various types of electric devices for the manufacturing industry. From integrated circuits (IC’s) and board-level components to microchips and print mechanics among others, they offer a 30-day warranty on specialized computer peripherals such as monitors and memory tech. Company also delivers a ‘scouting’ service to help customers access hard-to-find parts and manage excessive inventory costs. Boasting top ratings and longstanding reputations for a reliability in identifying, consigning, converting, negotiating, and buying stock, business also provides free online quotes for clients, ensuring a substantial boom in their field. Stable incomes tripled in 2021 with Revenues of $4,212,951, alongside Discretionary Earnings of $825,359 and EBITDA’s of $622,832; plus additionally seeing a further tripling climb in a Year to Date report from January to September 2022 with $13.9 Million in Gross Sales and Profits of $4,505,000! Company is seeing significant growth thanks to a new innovative sales strategy, which allows commands across the Commercial (10%), Medical (10%), and Industrial (80%) markets. Property is a 4,180 square foot facility that includes office space and storage/production area. With rental income of $3,200 monthly, it is in prime condition to handle extra capacity and preferably sold with the business. Experienced personnel of four nonunion employees are most likely to remain post-purchase and continue with quality-focused operations after a smooth transition where owner remains in management for twelve months. No individual client makes more than 12%, however their Top Five consumers sum approximately 41% of its annual income. Customer concentration is not a major concern as they continue to grow and diversify clientele, lowering any perceived risk. Apart from road frontage and Google visibility, advertising efforts use websites and social media engagement and direct contact, while backing verbal referrals from a repeating customer base through long-term contracts and superior products. This unique and remarkable opportunity surely won’t last long as we have it pre-qualified by a lender, inquire and sign an NDA today!

**ESSENTIALS REVENUE & EXPENSE GRAPH**

* Asking Price: **$17,000,000.00**
* Type of Sale: Asset or Stock
* Equipment: $10,000
* Inventory: Over $1,500,000.
* Property: $1,200,000
* Business Type: Computer Gear & Software
* Type of Company: S - Corporate
* SIC Code: 5045
* Top Products:
1. ICs, Components, Microchips: 60%
2. Computer Peripherals: 30%
3. Printing Mechanisms 10%
* Inception Date: Started in 2002.
* Average Growth Rate of 44.6%!