

ACQUISITION OPPORTUNITY

HIGH-PROFIT, PASSIVE-OWNER AUTO SHOP

AUTO – STAGE ONE

December 2022

CONFIDENTIAL AND PRIVATE

INVESTMENT HIGHLIGHTS

- Decades of operations under one name
- Premium reputation, loyalty, referrals
- Excellent Google review rating
- Strong employee team and culture
 - 15+ years average tenure
 - Incentive compensation plan
 - Engaging HR/management systems
- Positive cash flow cycle (COGS paid after Revenue collected; minimal A/R)
- Industry-leading profit margins
- Innovative service programs drive recurring revenue and high margin
- Business was built for passive ownership
- Lean operations, policies/procedures
- Management systems drive performance and accountability, reducing business risk

OPPORTUNITIES

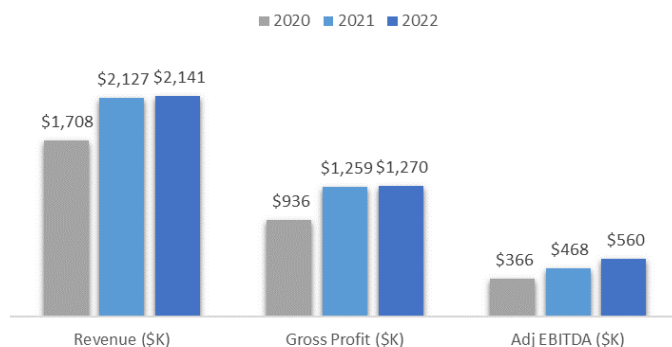
- Increase volume by up to 50% with current infrastructure / office staff
- Expand beyond current location: leverage best-in-class operations process rigor and targeted management systems
- Build on innovative service and pricing programs initiated by current owner
- Implement marketing; owner has not pursued marketing/advertising strategies

TRANSITION

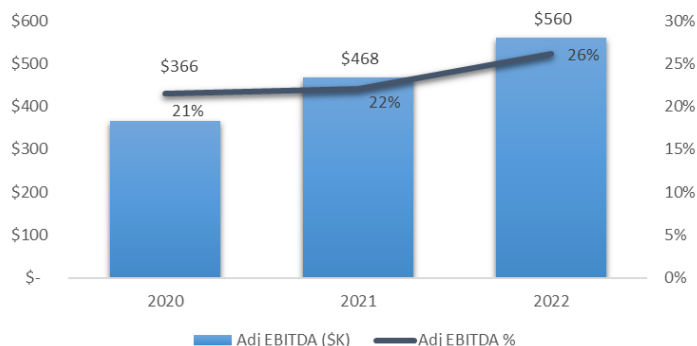
Owner will provide transitional services

FINANCIAL SUMMARY

P&L Overview (\$K)



Adj EBITDA



Gross Profit



FOR FURTHER INFORMATION CONTACT:

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Notes to Financials: Support for the Full Financials and EBITDA Adjustments will be available with an executed Confidentiality Agreement and Indication of Interest.

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