

SUMMARY

Property Available! Tractor, Equipment & ATV Retailer

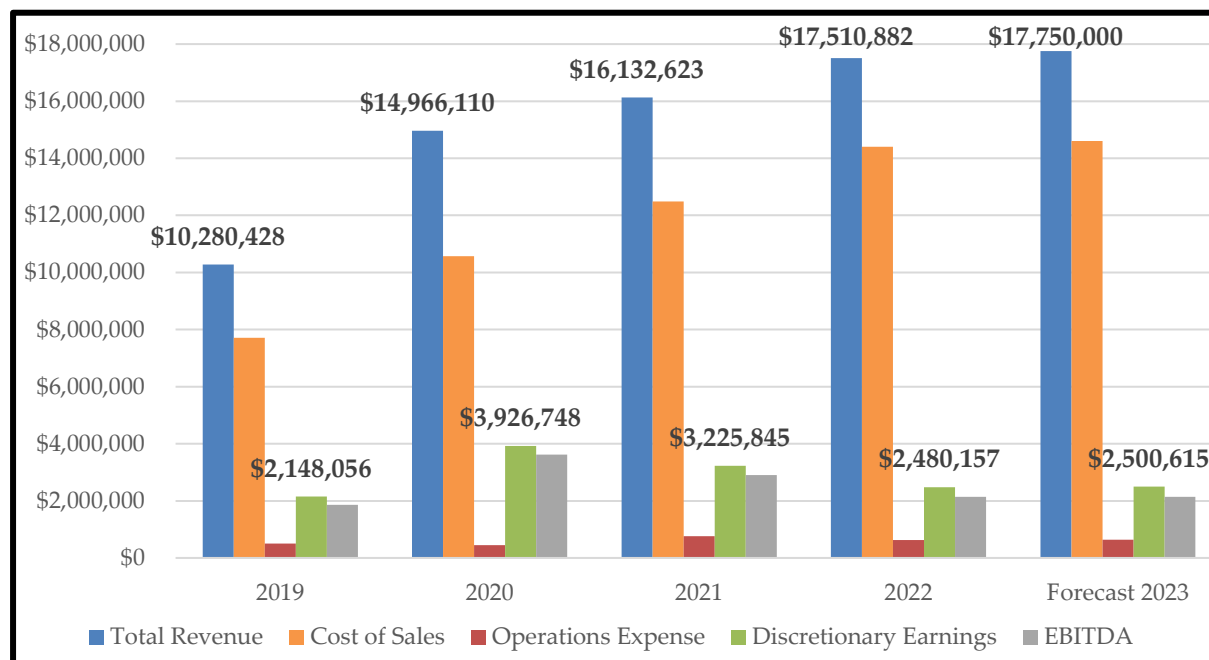
Listing ID: 37941

Situated in Maine as a registered dealer, the business specializes in selling top-of-the-line brands in tractors, trailers, and off-road vehicles, both new and preowned models, plus a wide variety of quality power tools. Company offers the retail sale of motorcycles, scooters, snowmobiles, commercial utility ATV's, street and dirt bikes, plus a vast range of generators, washers, engines, chainsaws, lawnmowers, or other related equipment. As a family-owned business with strong foundations and ideal flexibilities, the ongoing focus to optimize its high reviews and grow local reputations, allows ease to apply new opportunities that take sales to the next level. Benefiting as a debt-free business with gross sales projections reaching almost \$17.8 Million for 2023, Revenues totaled \$17,510,882 in 2022 alongside Discretionary Earnings of \$2,480,157 and EBITDA values of \$2,138,676. Also providing maintenance servicing such as full motor rebuilds, tire restorations, and inspections for recall, pre-season, and state, store also carries OEM parts, repair kits, and apparel! Enjoying over three decades of experience, a skilled team of nine nonunion employees is most likely to remain post-purchase and continue functions after a smooth six month transition. The currently involved owner has strong focus on growth efforts readying the business for transition. Besides a maintained website and online engagements, marketing efforts include television adverts, open houses, and print medias, relying mostly on backed referral sources from their large and repeating customer base. Found in excellent conditions, center of operations is a collection of facilities totaling 20,230 square feet, which includes two buildings measuring around 8,980-sq.ft. plus a storage space with parking lot. With a freshly renovated building, full property is open for purchase options or may hold a fair market tenancy of about \$2,750 per month or of \$33,000 annually.

ESSENTIALS

- Asking Price: **\$11,995,000.00**
- Type of Sale: Asset or Stock
 - Equipment: \$250,000
 - Inventory: \$5,985,523
 - Property: \$1,000,000
 - Additional
- Type of Business: Farm & Garden Machinery
 - Type Company: Sole Prop. | SIC: 5083
- Market Breakdown:
 1. Residential: 75%
 2. Commercial & Business: 20%
 3. Local Community: 5%
- Inception: Started in 1991; Transferred 2001.
- Property Dimensions:
 - Bldg. A: 2,500-sq.ft. of Storage
 - Bldg. B: 6,480-sq.ft. of Retail & Office

REVENUE & EXPENSE GRAPH



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