

## Tenured Pharmaceutical Manufacturer with Clinical and R&D Experience

**Overview:** Lower, middle market national Pharmaceutical and Life Sciences company headquartered in the Southeast United States, with long-standing and established relationships within the NIH R&D community as well as with international organizations, including pharma manufacturers and API suppliers. The Company offers a unique turn-key operation, tenured and experienced scientific/technical staff, and state-of-the art facilities for a buyer wanting to immediately enter the pharma/life sciences space with specialization in generic manufacturing, R&D/clinical drug trials, FDA research and contracting, and clinical laboratory services.

### AT A GLANCE:

#### Years in Operation:

- Over 25 years

#### Financial Results:

- Revenue: \$3M
- Gross profit: 80%

#### Number of Employees:

- 12 full-time employees

#### Facility Space:

- 17,000 sq. ft., including offices, clinical space, and a 3,500 FDA-approved laboratory

#### Clinical Equipment:

- \$4M of gross assets

#### Industry Achievements & Intellectual Property (IP):

- Exemplary FDA inspection history, receiving zero FDA Form 483s over the past decade
- Numerous industry-specific drug product and delivery system patents developed over more than 20 years

### Robust service offerings

- Pharma R&D, NIH contracts, Current Good Manufacturing Practices (cGMPs), generic drug manufacturing, FDA-approved facility for supporting submissions of New Drug Applications (NDAs), Abbreviated New Drug Applications (ANDAs), Investigational New Drug Applications (INDs), and Chemistry, Manufacturing, and Controls (CMCs). Also, the entity is a Drug Enforcement Administration (DEA) approved facility for Schedule I, II, III, IV, and V substances (API & finished dosage).

### State-of-the-art facility that is FDA-registered & regularly inspected

- Demonstrated commitment to compliance and adherence to regulatory standards, receiving zero FDA Form 483s over the past decade. This exemplary record has laid a strong foundation for creating high-quality products and services.

### Turn-key operation with significant excess capacity

- Full-service operation with the ability to immediately expand its production capabilities without the need for substantial investment in new infrastructure. This excess capacity also provides flexibility and agility, allowing the Company to scale production quickly in response to market changes or to accommodate new product lines.

### Experienced operating team

- The existing staff's long tenure demonstrates their commitment and experience, which is invaluable in the pharmaceutical research, development, and manufacturing space. Assembling a comparable team with similar key relationships, process knowledge, and industry expertise would require significant and time-consuming recruiting efforts.

### Significant customer contacts & trusted relationships developed over decades

- Strong domestic and international customer contacts and trusted relationships, such as with the NIH and other pharma companies, that are the result of years of diligent and quality work.

### Patents, intellectual property, & research capabilities developed over decades

- These assets provide a competitive advantage by offering a unique position in the market and can potentially generate additional revenue through licensing or partnerships.

### Excellent & proven reputation in the market

- Long-standing reputation has instilled trust and confidence in customers, suppliers, and partners.

### Promising vision for the future

- The Company has pivoted and is making progress on its new direction, responding to changing market dynamics and positioning itself for long-term growth and success.

*For additional information, please contact:*



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