



SUMMARY

High-Grossing Countertop Business with Potential!

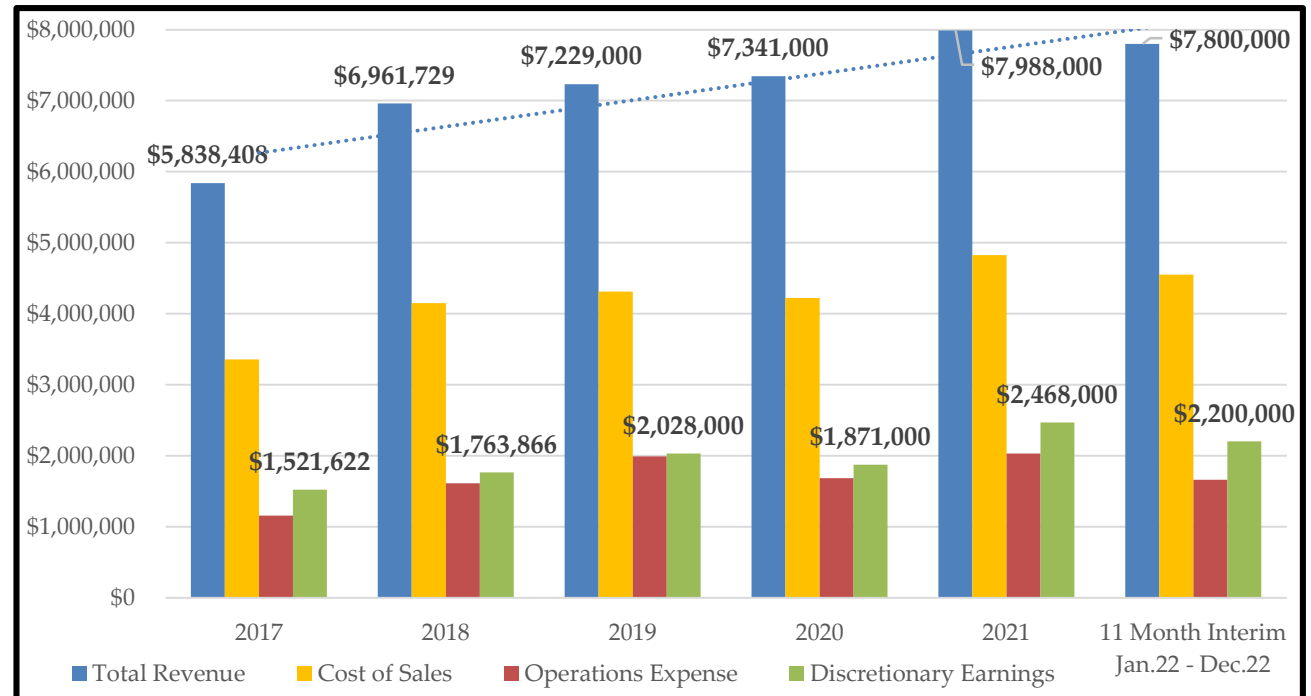
Listing ID: 37765

For over 15 years, this Colorado Company has specialized in the fabrication and installation of premium quality stone countertops, using natural materials such as quartz, granite, marble, and porcelain, among others. With 80% of projects coming in through various design centers, Revenues went up 7.5% in 2021 to \$7,988,000 along increased Discretionary Earnings of \$2,468,000 in 2021, showing pandemic resistance! An excellent opportunity exists for a financial or industry buyer to further company growth, as its strong reputation and client relations have led throughout the state over the years. The prime 10,000 square foot production facility features spaces for both storage and offices, leased monthly from seller, it is also available for optional purchase. Centrally located to service a radius of 100 miles within the Denver metro, property is found in excellent condition and able to handle expansions, when needed. Current ownership supervises the administrative team and streamlined operations include skilled personnel of 24 nonunion employees agreeing to remain post-sale. The seller is flexible for transition period, available long term if desired! Apart from maintaining a website and the use of social media for self-promotion, marketing efforts center on backing up the verbal referral sources from their large and recurring customer base. An 11 Month Interim report from January to December of 2022 shows up to \$7.8 Million in collected Gross Income, alongside \$2.2 Million in Profit, as full year projections climb to \$10 Million, next to almost \$3 Million in SDE's, call or message IAG today!

ESSENTIALS

- Asking Price: **\$11,000,000.00**
- Type of Sale: Asset or Stock
 - Equipment: \$864,108
 - Inventory: \$150,000
 - Prepaids & Deposits: \$4,200
- Type of Business: Masonry & Stone Work
 - Company Type: S-Corp. | SIC: 1741
- Market Breakdown:
 1. Residential: 80%
 2. Commercial: 20%
- Annual Turnover Rates:
 - Receivables: 32.8x per year.
 - Inventory: 48.6x per year.
 - Assets: 6.6x per year.
- ✓ **AVG Pro Forma Growth Rate of 6.2%!**

REVENUE & EXPENSE GRAPH



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