



IAG Advisor: Joe Lieberman
 Email: jlieberman@iagmerger.com
 Direct: 913-221-1117
 Corporate: 800-788-7377
 Fax: 469-574-7830

SUMMARY

Owner-Absentee Healthcare Equipment MFG & Distributor!

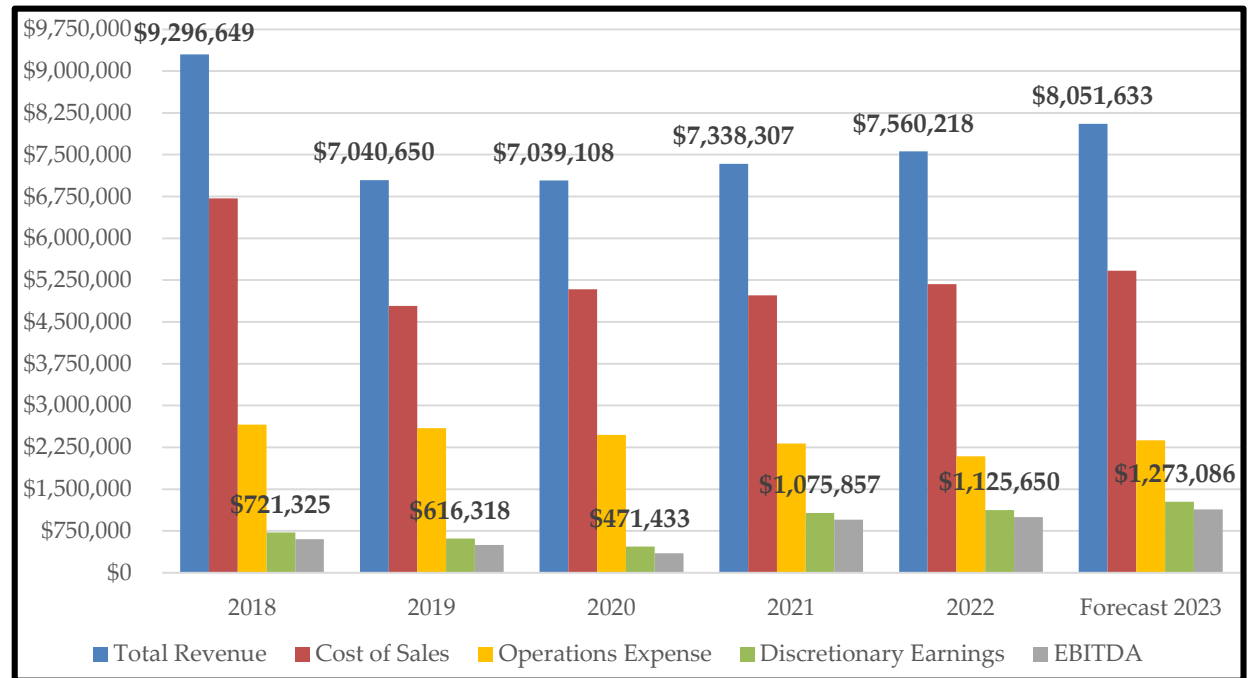
Listing ID: 17893

This listing has been pre-qualified by an SBA lender for financing. Located in the central U.S., this Company manufactures and sells durable disability and assisted-living healthcare equipment to distributors and directly to institutions and customers. Sales above \$7,000,000 have been sustained for over 5 years, with 2023 projections up to \$8.1 Million. The Company maintains around \$1 Million of Inventory, with nearly \$170K in finished product and \$882K in raw material. Benefiting as a debt-free business with stable annual sales (despite the effects from 2020's pandemic), revenues in 2022 totaled \$7,560,218 alongside Discretionary Earnings of \$1,125,650 and EBITDA of \$996,851. The Company's facilities are in prime condition, with the center of operations measuring over 30,000 square feet ample parking and pre-zoning to handle additional capacity. This business will function with owner-absentee functions possible, with experienced management and personnel of 13 nonunion employees. Current owners will assist a seller's transition cycle of one year. Thanks to ongoing commands over a fast-growing industry, certain flexibility allow taking this business to further levels through new optimizations, strategic expansions, and streamlined projects with proprietary brands. The Company enjoys an excellent reputation and a large repeating client base, while opportunities exist to maximize market outreach via engagements via social media, advertising, and professional partnerships. Approximately \$1,000,000 in inventory is separate due to variations. The Company serves clients in dozens of U.S. states and has a strong presence in Canada!

ESSENTIALS

- Asking Price: **\$3,960,000.00**
- Type of Sale: Asset or Stock
 - Equipment: \$1,212,459
 - Property: \$1,400,000 *optional.
 - Separate Inventory: \$1,005,000
 - Raw: \$881,757 / Finished: \$170,044
- Business Type: Shower Doors & Enclosures
 - Type of Company: S-Corp. | SIC: 3088-01
- Market Breakdown:
 1. Distributors: 38%
 2. Consumer: 22%
 3. Industrial: 39%
- Inception Date: Started in 1998.
- Asset Turnover Rate: 2.2x per year.
- ✓ AVG Pro Forma Growth Rate of 5.5%!

REVENUE & EXPENSE GRAPH



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