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## SUMMARY

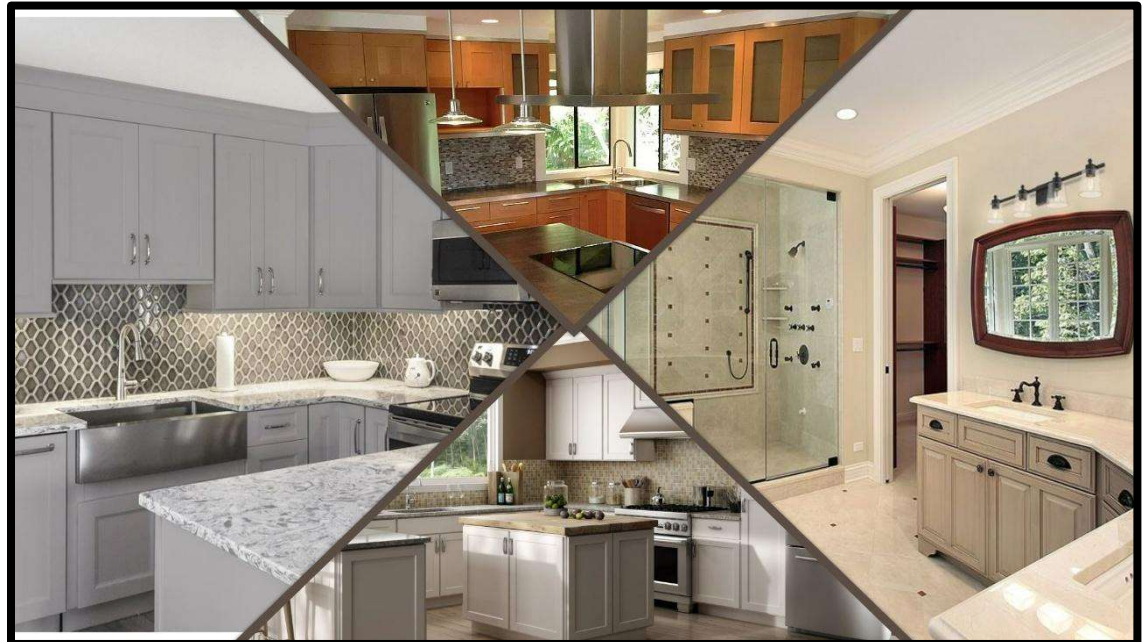
### Successful Contracting Business 38 years of Excellent Reviews!

Listing ID: 37853

Servicing the Greater Sacramento area of California, this business specializes in custom kitchen and bath remodeling services for residential customers. Additionally, they offer cabinet manufacturing and a wide range of products with top-notch attention to quality. The company has many potentials for effective growth through their provision of materials, from shower enclosures, tubs, standard cabinets and resurfacing, to countertops, hardware accessories, and more. More than doubling in sales within a span of four years, Total Revenues for 2022 were of \$1,838,552 alongside Discretionary Earnings of 367,962; as projections for 2023 reach \$1,200,000, July interim statements show \$195,000 Discretionary Earnings out of \$790,000 Revenues! The primary facility is a building of 2,500 square foot found complete with a showroom, offices, and warehousing for the storage of inventory, tools, and equipment. Real estate is in perfect condition and zoned to handle extra capacity. Experienced personnel of thirteen nonunion employees are most likely to remain after purchase and continue with daily functions with six-month owner transitioning. Besides maintaining their website, signages, and a vast social media engagement across several platforms, marketing efforts center on backed referrals from a large and recurring client base through superior products. Thanks to high online ratings and years of ongoing reputation, opportunities exist in taking business to the next level such as strategic partnerships with suppliers and ambitious advertising to maximize outreach.

## ESSENTIALS

- Asking Price: **\$1,299,000.00**
- Type of Sale: Asset or Stock
  - Equipment: \$148,600
- Type of Business: Single Family Home Builders
  - Company Type: S-Corp.
  - SIC: 5121
- Top Products:
  1. Cabinet Refacing: 42%
  2. Remodeling: 20%
  3. Custom Cabinets: 22%
  4. Countertops: 16%
- Opened 1986; split Shares in 1997, 1999 & 2003.



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