



SUMMARY

Cattle Auctioneer with Great History and Projections!

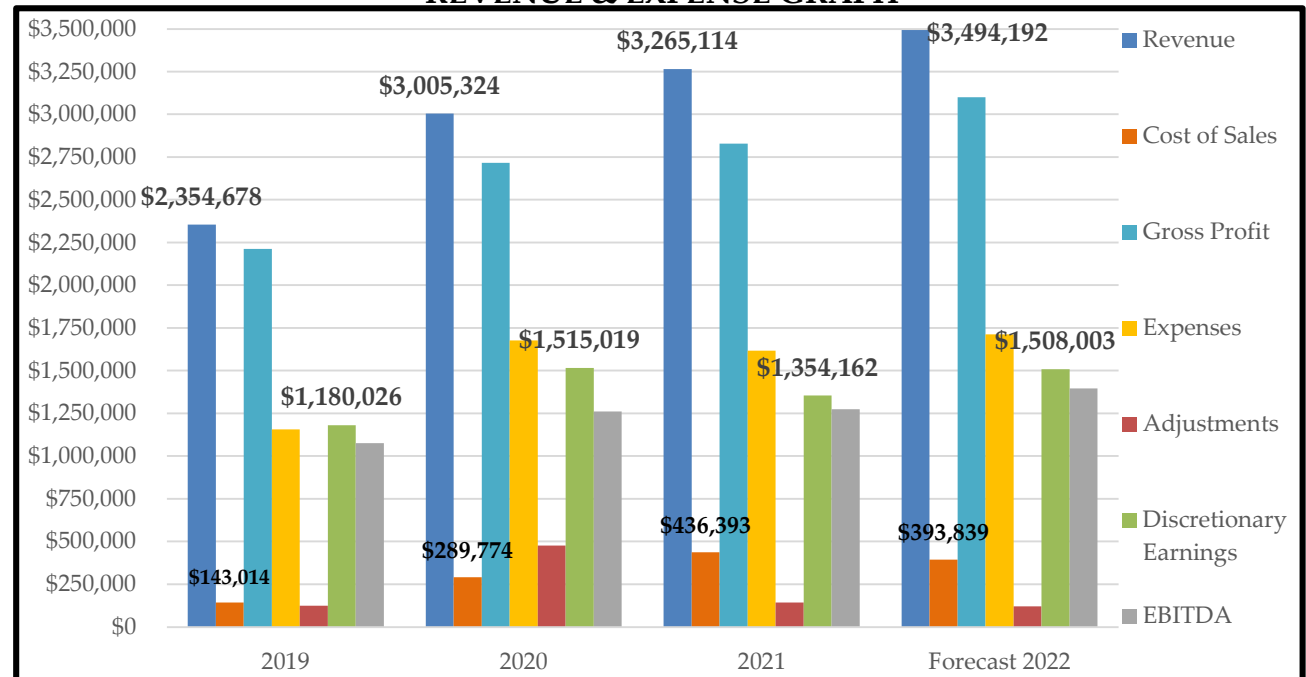
Listing ID: 37913

Sited in North Central Missouri, business specializes in the cattle auctioning of feeder calves, sized cows, slaughter breeds and bulls through supply partners that provide livestock via consignment for the highest bidders. Thanks to high reviews and years of ongoing reputations, Revenues for 2021 reached \$3,265,114 next to Discretionary Earnings of \$1,354,162 and EBITDA's of \$1,273,995, with 2022 Sale Projections of nearly \$3.5 Million! Workplace is a vast forty-acre property containing around 100,000 square feet of operational facilities, including an auction building with new cattle pens to segregate each consignment, office rooms, and a quality restaurant. Open for purchase alongside the business, real estate is an excellent location primed for efficiency, with overhauled sections, roof spaces, concrete pads and fresh gating, plus a renovated barn with updated lightings. Given the land's zoning for county use and flexibility to handle extra capacity, potentials exist in taking business to the next level, such as strategic expansions in services and online engagement to maximize client reach. Besides their maintained website and a continuous advert program using print media on livestock and agricultural newspapers, marketing mostly relies on backed verbal referrals from a large & recurring customer base. Experienced personnel of 93 nonunion employees and contract laborers are most likely to remain post-sale and continue highly involved functions after an owner transition of up to three years. Financial data is based on an independent evaluation!

ESSENTIALS

- Asking Price: **\$5,000,000.00**
 with Optional Property: **\$7.9 Million**
- Type of Sale: Asset or Stock
 - Equipment: \$707,613
 - Property: \$2,900,000
- Business Type: Livestock Auctioning
 - Type of Company: S - Corporate
 - SIC Code: 5154
- Inception Date: Started in 1990.
- Annual Turnover Rates:
 - Receivables: 8.4x per year.
 - Assets: 2.5x per year.
- ✓ Average Growth Rate of 18.1%!
- ✓ Profitable & Niche Industry for Sale!

REVENUE & EXPENSE GRAPH



This information is provided for discussion purposes only. No representation is made by Broker as to the accuracy of the information provided or any other information supplied. Broker encourages the Prospect to thoroughly review and independently verify to his own satisfaction that the information provided is substantially representative of the business activity.