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SUMMARY

B2B & Distribution of Plastic Packaging!

Listing ID: 37917

Situated in the state of Texas for over 44 years, business specializes in private intermediary for brand distribution of cleanroom class-100 and class-50 packaging. Offering a wide range of products from polyethylene bags, film, shrouds, sheets, and tubing, to custom designed substrate packaging; company could be easily relocated within the first 30 - 60 days after purchase. Strong partnerships with their re-manufacturing suppliers who handle all production shipping set this business apart, thanks to an ease of operations through a skilled three-man engineer-oriented personnel and longevity of customer relations. Boasting high online ratings and ongoing reputations, Total Revenues for 2022 reached \$4,183,404, next to Gross Profits of \$1.2 Million, and EBITDA's of \$713,492, plus Sales projections up to \$4.5 Million for 2023! Quality-focused and significantly certified in the technical sales nature, business functionality can continue during a smooth six to twelve month transitioning period of leadership roles. Besides their maintained website, marketing efforts rely on backed verbal referrals from a large and repeating consumer base, leaving easy opportunities for growth via engagements on social media and aggressive advertising. Company is also flexible to make optimizations that could take revenues to the next level, such strategic expansions to alliances & more. Longstanding clients, mostly all Fortune 500 companies, bring forth several industrial, medical, pharmaceutical, and electronic networking recommendations to the company's vast catalog.

ESSENTIALS

- Asking Price: <u>\$4,000,000.00</u>
- Type of Sale: Asset or Stock
 - Equipment: \$213,779
- Business Type: Technical Sales & Distribution
 - Type of Company: <u>Sub-Chapter</u> S-Corp.
 - SIC Code: 7389, 7319-08
- Top Markets:
 - 1. Medical: 75%
 - 2. Industrial: 15%
 - 3. Electronic: 10%
- Inception Date: Started in 1979.
- ✓ Annual Growth Trends of Nearly 50%!



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REVENUE & EXPENSE GRAPH