

SUMMARY

Globally Sourced Electronic Distribution & Consultation Agency!

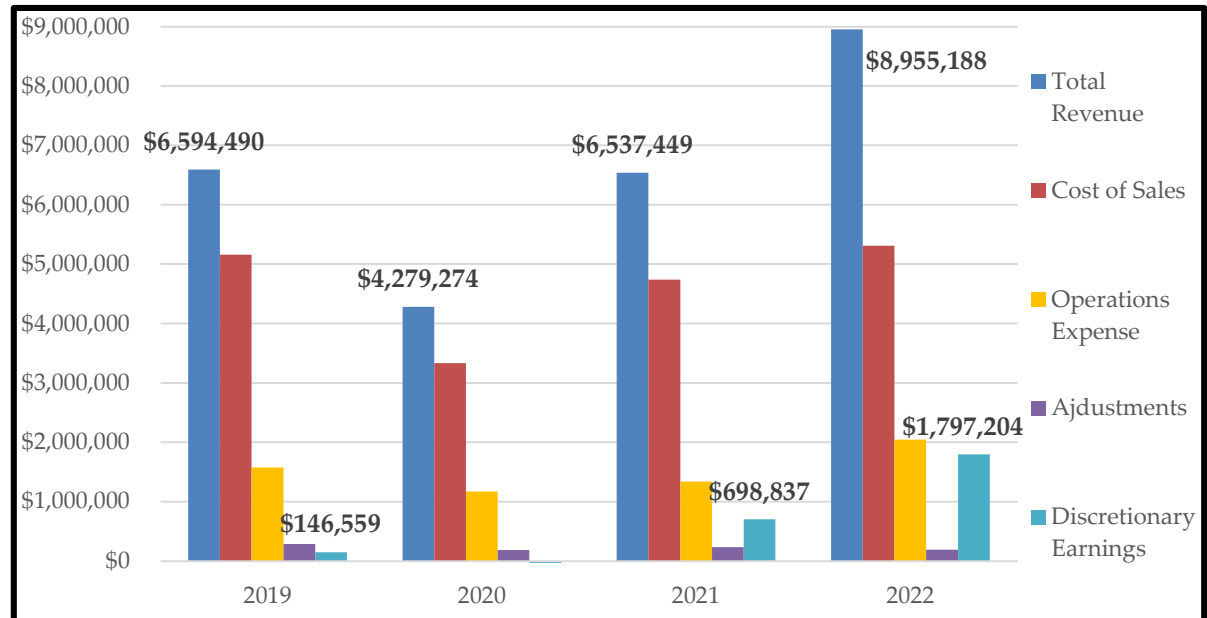
Listing ID: 37933

Established internationally, this distribution company works directly with OEMs and EMSs to supply a diverse selection of electronic components, with expertise to provide corporations with unprecedented cost reduction and fulfillment opportunities, including complex supply chain solutions and sourcing support. The company possesses a strong sourcing capability worldwide, as well as acting as a consulting agency specializing in supply-chain support and cost reduction consulting services for manufacturers. With a focus on distribution, consultation, and engineering support for Electric, Electromechanical, and passive components, the advantage of a global sourcing platform combines expertise and market access to offer significant cost savings to their clients. Applicable solutions include Bill of Material analyses and optimization, optimal sourcing and component selection/replacement, component engineering and registration, and integrated field engineering. Transferable as a debt-free business in May, \$1.5 Million was already backlogged into 2024. The revenues last year totaled \$8,955,188 next to Discretionary Earnings of \$1,797,204 and Gross Sales Projections for 2023 are reaching up to \$7 Million! As an approved supplier for governments, office spaces are located throughout three continents, Europe, Asia, and America's headquarters in Florida. The business is not sensitive to brick-and-mortar locations. Their skilled team includes eleven employees and eleven independent contractors, primarily operating remotely to keep operations streamlined. The seller is available for a smooth transition of six to twelve months to acclimate new ownership to procedures and contacts. The business holds a strong industry reputation, over a decade of top ratings, and website and social media efforts backing up organic referrals from a large & repeating clientele. The company was designed to enable companies to ramp up prototypes for mass production while the business can help reduce exposure to potential risks & liabilities as a direct wholesaler. Contact IAG to learn more about this innovative company!

ESSENTIALS

- Asking Price: **\$5,995,000.00**
- Type of Sale: Asset or Stock
 - Receivables: \$1,077,351 *negotiable.
 - Prepays & Deposits: \$39,539
 - Inventory: \$110K *varies per order.
- Type of Business: Equipment Wiring Supplies
 - Company Type: S-Corp. | SIC: 5063
- Inception Date: Started in 2009.
- Top Markets:
 1. Industrial: 40%
 2. Consumer Electronics: 25%
 3. Automotive: 20%
 4. Medical: 15%
- ✓ Tri-Annual Growth Trend of 12%!

REVENUE & EXPENSE GRAPH



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