

# **CORPORATE FINANCE ASSOCIATES**

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## **DIVISION CARVEOUT: IT MANAGED SERVICE PROVIDER**

Corporate Finance Associates Worldwide is pleased to present an opportunity to acquire **PROJECT BRIGHTSTAR** (Client #0323-6779), a managed service provider providing IT services to a single federal agency. The Company is a business unit within a publicly-traded technology solutions company. The Company boasts a fully remote team with a combined ~400 years of experience providing mission critical infrastructure services.

#### 2023 Revenue and EBITDA were approximately \$4.4MM and \$2.0MM, respectively.

## **BUSINESS HIGHLIGHTS**

- Highly trained and certified IT workforce
- Deploying patches to ~200K workstations
- ~7,200 total databases monitored

#### CORPORATE INFORMATION

- 31 US-based remote employees
- Company's management team to remain with business post-close
- BrightStar is a critical vendor to its sole customer; customer is an essential federal agency
- Supporting the same single federal agency customer for 20+ years
- Long-term relationship with Prime **Contract holders**
- Consistently receives top grades for agency's subcontractors

- Fully Self-Contained Business Unit
- End-to-end management of 3,500+ servers; ~90% virtual servers
- Robust automation and reporting capabilities

#### SERVICES

- Focused on critical infrastructure
- 24x7x365 OS, hardware support and health monitoring as well as engineering services, information security, special project leadership
- Management of 80+ applications
- Backup administration of managed servers
- Software package deployment
- Patch management to servers and workstations

#### TECHNOLOGY

- Custom monitoring dashboard and workflows
- Server maintenance and rebooting
- Remote patch download / installation
- Software tools used to find abnormal disk status, gather hardware information, and update certificates, file versions and registry entries



### FINANCIAL HIGHLIGHTS – DEC 31 YE

3,000

2,000

0

- 4,000 45.8% Gross Profit Margin 2023
  - 4.9% EBITDA CAGR 2018-2023
  - 100% recurring revenue



Notes to Financial Data: internal financial statements provided by management. Disclaimer: This document contains information provided by the client company profiled herein. It is not a solicitation for the offer or sale of any particular security, product or service, and no investment or other decision(s) should be made based on this document. The solicitation and consummation of any particular securities or other transaction(s) are subject to compliance with all applicable securities and other laws, rules and regulations, including but not limited to those relating to any/all required registrations and qualifications and/or exemptions thereto. Although believed to be accurate as presented, this document is necessarily brief, is provided for general information only, may be subject to prior sale or withdrawal of the company from the market, has not been verified independently, and no representations or warranties are made as to accuracy, completeness or otherwise. Neither CFA nor any other persons or entities shall be liable for any damages, or otherwise, for or relating to the use of the information herein. Revised as of April 2024.

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