

WE ARE LOOKING FOR A STRATEGIC INVESTOR FOR A BUSINESS GROUP THAT OFFERS E-GOVERNMENT AND CYBERSECURITY SOLUTIONS

To capitalize on the growing E-Government and Cybersecurity markets, as bearers of good investment options, INVERVALUE presents you with the unique opportunity to acquire a business group, with two complementary business units, of outstanding recognition in Colombia.

The business group has processes that consistently deliver benefits:

- Recurring sales of **USD \$ 10.3 million, CAGR (2020-2023): 26.2%**
 - ✓ **Gross Margin > 36%, consistent**
 - ✓ **EBITDA margin > 28%, on the rise**
 - ✓ Low investment needs
- Opportunity to enter the Latin American market, or strengthen its presence in it, with the operational consolidation and robust capacity of a business group that handles growing volumes of recurring contracts and **the best development and operation standards of the industry**
 - ✓ Market with numerous attractions for continental growth
- Multiple possible synergies for a strategic investor in related markets and products, with related technologies, and with the ability to quickly reach a more solid position in Latin America
- Colombia is one of the most advanced Latin American countries in E-Government and Cybersecurity, and this business group is one of the leaders in Colombia, with:
 - ✓ Prestige and trusted relationships with first-rate clients from governmental and private sectors, built over years of seriousness and compliance
 - ✓ Flexibility to quickly adapt to new needs, technologies, laws and standards
 - ✓ Clients demanding bigger projects, generators of recurring income for this business group
 - ✓ Expert human team, with procedures and Know-How adapted to the Latin American market
 - ✓ Property products with intellectual rights
 - ✓ Certifications: ISO9000: 2015, ISO27001: 2013, ISO20000: 2011

The acquisition of this business group offers you considerable opportunities for territorial expansion, complementary products and a diversity of synergies, for a greater use of your operating capacity and international recognition.

About the investment climate in COLOMBIA, go to: **www.inviertaencolombia.com.co**

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About INVERVALUE, go to: www.invervalue.com

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