

Exclusive Buy-side Mandate

Seeking Mid Market Platform Investment

PROJECT RUIS

A private investment company investing in business services, distribution, manufacturing, technology and financial service businesses.

TARGET ACQUISITION PROFILES

End Customer Markets

Automotive
Consumer Goods
Education
Equipment
Finance
Healthcare
Insurance
Marine
Motor Sports
Technology
Transportation

Geographic Markets

Canada

Qualitative Attributes

Low Customer Concentration
Stable, Profitable Revenue Growth
Potential for Digital Process Improvements

Management

Seeking Leadership Succession Plan

Transactions

Change of Control
Acquisition
Divestiture
Spin-out

EBITDA Range

\$1MM to \$10MM

Revenue Range

\$10MM to \$25MM

LEADERSHIP PROFILE

- An experienced financial and technology executive having co-founded two companies which were subsequently acquired by a \$150M (market capitalization) publicly listed TSX company.
- Served as a board member, investor and advisor of three public and various private companies.
- A career that traversed London, England and Toronto, Canada in Investment Banking, Corporate Development, Finance and Asset Management.
- A Chartered Financial Analyst, Masters in Finance, London Business School, Bachelor of Commerce Queen's University.

SUCCESSFUL TRACK RECORD

- Acquisitions
- Analytics
- Credit
- Finance
- Insurance
- Investments
- Mergers
- Real Estate
- Services
- Technology

ABOUT THE ACQUIRER

- Three principals with decades of experience in business services, distribution, manufacturing and technology.
- A strong track record of value creation, organically and through add-on acquisitions.
- The firm invests its own capital and makes decisions based on a long-term view, using hand-on expertise to add value.
- Entrepreneurially minded to close transactions quickly.
- Flexible and creative with deal terms.

CONTACT US

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