

Executive Summary

Topsail Capital Advisors is thrilled to present an exceptional opportunity to acquire a full-service sign manufacturing company located in Charlotte, North Carolina, specializing in custom signage solutions for a variety of industries. Operating out of two strategic locations—the company serves clients across the Carolinas and beyond, offering both interior and exterior signage to meet the needs of small businesses and large corporations alike.

They are recognized for its comprehensive service model that spans design, fabrication, and installation, allowing them to manage the entire process from concept to completion. Their offerings include storefront signs, vehicle wraps, trade show displays, wall graphics, real estate signs, and wayfinding systems, crafted from high-quality materials such as acrylic, metal, vinyl, and Dibond. The company also focuses on specialized needs such as ADA-compliant signage, safety signage, and signage solutions tailored to specific industry requirements, including corporate, retail, healthcare, hospitality, and real estate sectors.

With a reputation for precision, durability, and customer-centric service, they delivers products designed to enhance brand visibility, attract customer engagement, and meet regulatory standards. Their in-house team of designers, fabricators, and installers ensures that each project is tailored to the client’s unique specifications, backed by years of industry experience and the latest technology.

Moreover, their clients consistently praise their high level of craftsmanship, reliability, and attention to detail, positioning the company as a trusted partner for commercial signage projects of any size or scope. Their operations emphasize quality control, ensuring that every product produced not only meets aesthetic goals but also withstands the elements for long-term use.

- Revenue: 2022: \$2,013,600 | 2023: \$3,539,034 | September 2024: \$2,827,182 | Projected 2024: \$3,769,576
- EBITDA: 2022: \$403,445 | 2023: \$513,719 | September 2024: \$503,298 | Projected 2024: \$671,064