

PROJECT X

Confidential Acquisition Opportunity: Industrial Grinding Equipment Manufacturer

BACKGROUND:

Project X designs, builds, sells, and services industrial grinding equipment that is used by manufacturers in industries ranging from aviation to electric vehicles to general manufacturing. The Company's machines are used to grind ceramics, crystal materials, most types of metals, and other unconventional materials. The Company also sells perishable abrasives, replacement parts, and preventive maintenance programs.

2023 Revenue:	\$7.1 million	2024 Revenue:	\$4.9 million
2023 Adj EBITDA:	\$571 thousand	2024 Adj EBITDA:	-\$481 thousand

OPPORTUNITY:

Project X represents an opportunity to acquire an industry leading manufacturer of industrial grinders and related equipment with a strong product portfolio and a broad customer base ranging from blue-chip enterprises to single owner/operator companies.

After several years of mostly passive owner involvement and a reduced focus on sales and marketing efforts, it is time for the Company to find an outside partner. The Company believes that new ownership will be able to capitalize on its strong product portfolio, broad customer base, and reputation for quality and service and grow the business more profitably going forward.

The Company's pipeline for 2025 is strong, and much stronger than it was in 2024. On a likelihood-weighted basis, the 30+ active quoting opportunities for machine sales, plus consumable sales, create a revenue forecast comparable to 2023, at \$6.5 million. The unweighted pipeline, plus consumable sales, represents just over \$9 million of revenue.

KEY ACQUISITION OPPORTUNITY ADVANTAGES:

The Company provides a potential buyer with several key advantages, including:

1. Established manufacturer with a strong market reputation for high-quality industrial grinding equipment. Project X's equipment is used in toolrooms, laboratories, and manufacturing facilities throughout North America
2. Proprietary product development, manufacturing capabilities, and in-house CAD-design group with an experienced, long-term employee base
3. A proven track record of new product innovation including adaptation to handle robotic interfaces and equipment-to-host protocols
4. Experienced technical team supporting sales, set-up, and service world-wide
5. Experienced and committed Management Team ready to assist with a transition

NEXT STEPS:

To receive additional information, including a Confidential Information Memorandum, please sign and return the attached Confidentiality Agreement and/or contact:

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