

INDOOR SPORTS TRAINING FACILITY BUSINESS FOR SALE CHICAGO

Contact: Richard Burke, BFS, LLC, 630-707-3059, rburke@bfs-cpa.com

KEY FACILITY AND OPERATION HIGHLIGHTS

- **TURNKEY OPERATION** with Staff, Equipment and Programs.
- 20 Batting Cages with 2 open turf infields.
- Full size **Basketball Court** with **Volleyball Net**.
- Party **Rental Space**.
- **Golf** Simulators.
- High Tech training equipment **HitTrax** and **Rapsodo**.
- 3 staple youth sports **PARTNERSHIPS** providing approximately 50% of revenue stream (Partnerships will be disclosed upon signing an NDA)
- Versatile Space for Training League Competition Practice Recreation
- Fully staffed & seasoned Leadership by professional facility operator and former MLB player.
- Long Term Lease Available (property is not owned).
- Fully equipped Weight Room
- All Staff members are Revenue Producing Instructors
- Fully Outsourced Back Office
- Mindbody Platform Scheduling and mass communication
- Fieldhouse App online scheduling, waiver management & customer profiles
- VOIP Teams phone system
- Security Camera System
- Secure Building Access System



INDOOR SPORTS TRAINING FACILITY BUSINESS FOR SALE

INVESTMENT HIGHLIGHTS

- Forecasted Revenue Growth 17.5% CAGR
- 94% Recurring Revenue
- All equipment needed to produce revenue is included
- Expansion of new revenue producing programs already set up
- Fully staffed
- Historical and Forecasted Gross Margin 76%
- Forecasted Annual EBITDA/ SDE of \$770k by 2029
- Asking price \$2m with a forecasted enterprise value in year 6 of \$5.5m = equals a 32.6% ROI



HISTORICAL AND FORECASTED GROSS MARGIN



PROGRAMING AND REVENUE STREAMS

- Youth Sports Partnerships Rental and Revenue Share
- Baseball Cage Rentals
- Membership Packages
- Basketball Court Rental and Leagues
- Skill Training Private & Group Lessons (baseball, basketball, softball, golf, & basketball)
- Skill Assessments
- Competitions and Leagues (Youth and Adult)
- Party Room Rentals and Sports Package Options (private party and corporate – including BYOB licensed)
- Fieldhouse Memberships
- Professional Golf Instruction

Contact: Richard Burke, BFS, LLC, 630-707-3059, rburke@bfs-cpa.com

INDOOR SPORTS TRAINING FACILITY BUSINESS FOR SALE

30,000 Sq. Ft.

0 0

CAGE 8 76ft × 19ft D 2 76ft ×

ELECTRICAL

CAGE 7 76ft x 19ft

Weight Room

ന്ത

Ō

STORAGE

Golf Simulator

CAGE B3 49ft x 13ft **CAGE B2** 49ft x 13ft CAGE B1 49ft x 13ft

CACE B4 49ft x 13ft

CAGE BS 49ft x 13ft

Glass Room

HALL TO WEIGHT & RESTROOMS

1

CAGE B6 SAft x 1Sft

GHT ROC

2

STRONG AND EXPERIENCED TEAM

TURNKEY OPERATION – STAFF, EQUIPMENT AND PROGRAMING

COMPELLING GROWTH OPPORTUNITIES

STRONG PROJECTED FINANCIAL PERFORMANCE SDE \$770K PER YEAR

Contact: Richard Burke, BFS, LLC, 630-707-3059, rburke@bfs-cpa.com