

CONFIDENTIAL SELLER PROFILE

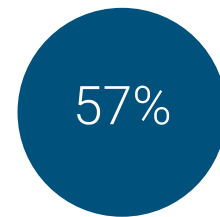
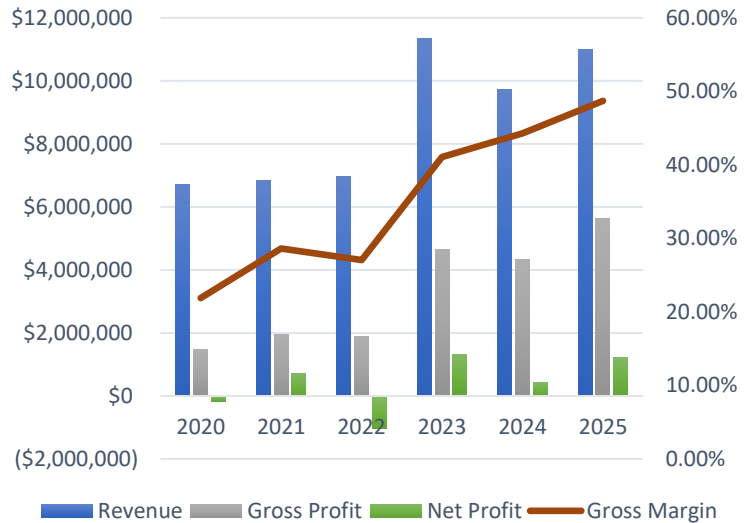
Opportunity #910-1158 – Eastern US based Rugged Computer Manufacturer

BUSINESS SYNOPSIS

Location: Eastern U.S.
 Years in Business: 40+ Years
 Business Structure: S-Corporation
 Employees: 40-50

ACQUISITION HIGHLIGHTS

- The Company is a profitable and growing family business with strong demand for its products in the Oil & Gas, Defense, and Pharmaceutical markets
- Products and Services include:
 - Long term orders with institutional clients which may extend several years for rugged computers, monitors, and accessories
 - Customized solutions, parts, upgrades, and repairs to new and existing clients
 - Wide range of products and solutions for industrial computing needs
- Robust and experienced team
- Continued growth trend is projected for 2026, with sales up compared to the year prior, and margins steady.
- Strong incumbent positioning, with products often sole-sourced once designed into customer platforms, generates significant repeat business from the installed base.



Cumulative Revenue Growth (2022-2025)



EBITDA 2025

ACQUISITION SUMMARY

This Company is a family business and known leader in its industry, and prides itself in the quality of work and service it consistently provides to clients. This is reflected in the Company's industry certifications for quality and processes and relationships with large, institutional clients. The Company has performed strongly, revamping costs and pricing in 2023 to consistently improve gross profit margins year over year. An experienced sales team and process helps ensure the Company is proactive in attracting new business.

FOR ADDITIONAL INFORMATION

Contact Michael Frey at mfrey@murphymccormack.com or call 570-524-7253. Upon execution of a confidentiality agreement, qualified parties will be provided with a Confidential Information Memorandum.