

***NICHE MANUFACTURER OF HIGH-QUALITY
WATER-SOLUBLE FERTILIZERS AND ADVANCED
HORTICULTURE PRODUCTS***

REVENUE \$3,500,000

EBITDA \$600,000

This long-established business enjoys an excellent reputation as a leading manufacturer of branded and private label water soluble fertilizers for the golf, turf, landscape, greenhouse, and hydroponic trades. The company's expertise includes high quality products, quick turnaround times and competitive pricing. They specialize in custom blends formulated for specific needs and private label brands. The customer base includes long standing, highly repetitive distributors as well as national private label accounts covering 40+ states and 2 Canadian provinces selling to golf, turf, tree care, and horticulture accounts. Products are manufactured in sizes from 1 to 50 lb. bags and pails.

The business employs a stable, knowledgeable and well-trained workforce of 15 including the owner. Management consists of 1 operations/inside sales manager, 1 logistics manager, 1 office manager and 1 warehouse manager plus 10 warehouse employees and a consulting PhD. Non-Union. The 13,500 SF facility is separately owned and includes a warehouse and 1,500 SF office space with flexible lease terms. Owner wishes to retire and is available for 12-18 month transition.