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CONFIDENTIAL

Acquisition Opportunity

CONTRACT PACKAGING BUSINESS

The Company is a premier full-turnkey contract packaging business, serving a national customer base largely in the consumer food and health products markets. This one-of-a-kind business combines project management with a proprietary network of over 300 verified co-packers nationwide and operates as an asset-light supply chain partner for its customers. The talented team has provided exceptional service and support to customers who require superior quality with on time delivery, without the overhead costs of warehouses and equipment.

With sales offices on both coasts and headquarters in the Midwest, the business has a long track record of sales and profitability dating back over 30 years. The only investment needed for growth is the addition of new salespeople.

Investment Highlights

- Turnkey contract packaging solutions for both rigid and flexible requirements.
- Steady flow of new customers and projects generated by proprietary SEO lead-generating software.
- Strong presence in Food packaging as well as Secondary services
- A culture of excellent project management
- Large diverse customer base across many different industry segments
- Established asset-light model with plant relationships strategically located across the USA to handle any packaging project.
- Solid organization with a National Sales team in place that can lead the Company to even greater success.

Fiscal Year $(000)	2026 (F)	2025	2024	2023	2022
Sales	**$27,000**	**$28,096**	**$28,420**	**$27,248**	**$34,190**
Gross Profit	**6,400**	**6,202**	**6,028**	**6,248**	**7,529**
Operating Income	**1,500**	**1,183**	**1,057**	**1,681**	**2,415**
Normalized EBITDA	**1,700**	**1,706**	**1,543**	**1,851**	**2,752**

This is a terrific opportunity to build a contract packaging platform or for a strategic combination that will expand territories, add new customers and new prospects. To learn more about this opportunity please contact:

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