Ohio Commercial Concrete Contractor

Self-performing subcontractor. Shareholders retiring. 100% of the stock offered.

The opportunity

An Ohio commercial concrete subcontractor with more than three decades of operating history is available for sale. It self-performs foundations, flatwork, site concrete and paving for general contractors across a diversified commercial end-market mix, owns its fleet, and runs its own shop and estimating department. Both shareholders intend to exit. One will remain up to three years to transition estimating and customer relationships; the other is available in an advisory role. Every manager and superintendent below them is expected to remain.

Investment highlights

- **A complete operating platform**
  Crews, working foremen, an owned fleet of 81 units worth about $1.7 million, an in-house shop with a full-time mechanic, and a staffed estimating department. A working operation rather than a startup.
- **Work arrives by invitation**
  Nearly all volume is awarded by invitation from general contractor relationships held for years, with last look on much of it. A short do-not-bid list keeps known bad payers off the calendar.
- **Owner succession is under way**
  The chief executive moved to part-time oversight years ago and the business ran without him. An estimator who has been with the firm since 1999 is ready to take on the responsibilities of the other owner.
- **Three decades of continuous operation**
  The company has run without interruption for more than thirty years, through every national recession and construction cycle in that span. The most recent test was 2025, when regional commercial construction paused. It kept its crews, retained every top-five customer from the prior year, and came out with a fuller pipeline.
- **Unused headroom**
  The shareholders declined work every year by preference, not constraint. The invitations, the relationships and the demand are already in place.

COMPANY PROFILE	
Location	**Ohio**
Industry	**Commercial concrete**
Operating history	**30+ years**
Employees	**Approximately 50**
Entity	**S corporation**
Revenue (TTM)	**$16.0 million**
Seller's earnings (TTM)	**$2.08 million**
Owned equipment	**$1.7 million**

TRANSACTION	
Offered	**100% of the stock**
Balance sheet	**Cash-free, debt-free**
Price	**Submit offer**
Seller financing	**Partial, negotiable**
Owner transition	**Up to 3 years**
Real estate	**Multi-tenant, lease or buy**
Next step	**Sign NDA for full detail**

Financial detail is released under a signed confidentiality agreement. To request the confidentiality agreement, contact **Mark Fleming, CFA** | mark@summitsuccession.com | summitsuccession.com

The real estate is listed by **Shawn Matejovich** | Buckeye Capital Realty | Ohio license #2007003330

Provided on a no-name basis to gauge interest. It identifies neither the company nor its location beyond the state of Ohio, and names no customer or employee. The company's employees, customers and suppliers are not aware of the process and must not be contacted. Summit Succession is a division of Owner Actions, Inc.